Join our global business development team

in central Copenhagen where you will be part of a business development team of 6 people. Your role as BD intern is to work together with dedicated colleagues to assess and pursue potential projects for Henning Larsen aligned with our global strategy and high architectural ambitions.

The position is in our Copenhagen office; we seek minimum 12 month commitments with the opportunity for extension and advancement. Start date August 2020. The internship is paid.

Your responsibilities will include:
- Supporting the development and execution of acquisition strategies
- Surveying tenders and qualifying potential leads
- Coordinating teams and applications/submittals
- Developing pitch material for client meetings, lectures and presentations
- Maintaining marketing material including project sheets, CVs and portfolios
- Conducting independent market research and analysis
- Managing our CRM database

During the internship you will gain a broad insight into the international architecture market and gain access to a large network of clients, stakeholders, and consultants (e.g. engineers and landscape architects). You will refer to our International Business Development Manager while working closely with many different partners, project managers and architects from our studio.

Are you our ideal candidate?
We are looking for business-savvy interns with an interest in architecture and design. Ideally, you have (or are currently completing) a bachelor’s degree in international business, architecture, communication or marketing. Native English speaking and exceptional writing skills are a requirement. French writing skills are a plus. Ideal candidates have strong graphic sensibility or deep interest in graphic design, including excellent InDesign skills.

As a person, we expect you to be ambitious, highly proactive, organized and self-disciplined. Since you will take on critical writing tasks on a frequent basis, you must have outstanding written and verbal English skills. Applicants should be detail-oriented, self-structured, and business-minded, capable of multitasking in a fast-paced environment for a globally renowned architecture brand.

How do I apply?
Please send your cover letter, CV, and writing sample(s) to International BD Manager Sarah Roberts at SROB@henninglarsen.com and write “International BD Intern” in the subject line. In your cover letter, please note your potential start date, as well as your projected graduation date (if applicable). The application deadline is 15 May 2020.